



## CStore-Pricebook Highlights

### C-Store Features

- Completely integrated into EnergyElite
- Thin client at store site
- Easy to use
- If store is down, ANY store can be used for data entry
- Real time operations (no "out-of-synch" database issues)
- Reduced cost for maintenance and support
- Operates over ISDN, Frame-Relay or Direct Dial-up
- No in-store backups or database synchs
- Screen and report customization available
- Interfaces—Ruby, McLane, XML and Custom. Auto-load interfaces for Gilbarco G-Site and others

### Pricebook Features

- Completely integrated into EnergyElite
- Can be partially or gradually implemented
- Stores only limited by Progress licenses
- Pricebook consulting services available
- No "out-of-synch" database issues
- Ruby interface for scanning, McLain interface for grocer available (more to follow)
- "Live" data is automatically transferred
- C-stores can be duplicated to speed process



With so much concentration at the store or station level, SMS has now given the industry a sophisticated, fiscally strong corporate office system for the convenience store industry. With an emphasis on accounting control, the SMS system covers the home c-store operation from top to bottom including price books, store purchasing and inventory, over and short reporting, as well as costing and sales analysis.

With the growth of branded fast food and deli sales within convenience stores, SMS now has tools for the home office to accurately track inventory, purchases, and margin analysis with these specialized sectors. SMS is also experienced in interfacing with in-store automation such as the OASIS system from The Pinnacle Corporation, thereby creating seamless information from the store to the home office without duplicate data entry.

From the corporate perspective, SMS supports management analysis of c-store profitability that can aid in detecting trends, evaluate gross profitability by locations and products, rate marketing strategies, and gives access to all database information for each company to analyze data in any format they wish, limited only to their imagination.

### Other C-Store Features:

- Track meter readings and stick readings with automatic tank reconciliation with subsequent entries to the general ledger without user input
- Input Shift Reports by store with automatic balancing by shift, register, and employee
- Track meter readings and stick readings with automatic tank reconciliation with subsequent entries to the general ledger without user input
- Analyze liquid product sales by tank, island, or hose
- Inventory c-store items at cost and retail
- Conduct individual inventories by location
- Monitor Fast Food and Deli inventory
- Keep a price book with advanced creation of markups, markdowns and specials
- Have Direct Store Delivery (DSD) receiving and reporting

### Convenience Store Reporting:

- Daily Inventory Report
- Product Sales Analysis
- Shift Reports by Store by Day
- Tank Reconciliation Analysis
- Daily Liquid Product Reconciliation Report
- C-Store Inventory Reconciliation Report
- Product Activity Register
- 13-Week Report
- Inventory Evaluation
- Inventory Purchase Report
- Purchase Product Mix Report
- EPA Tank Report
- Fast Food and Deli Inventory Report

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